

ZERO RISK BOOKING PROGRAM!

CABRINHA QUEST



A WORLD QUEST FOR NEW DISCOVERIES

BOOKING PACKET

Booking steps / Travel Insurance / Policies

Thanks for your interest in booking a 2022/23 sailing adventure with Offshore Odysseys (dba the Cabrinha Quest). We are looking forward to sharing our amazing journeys and one-of-a-kind world expeditions with you.

This season, we have developed a *zero-risk booking program* offering cash back AND guaranteed rollover provided you insure your trip with **Cancel for Any Reason insurance through IMG Signature**. We are certain we have developed the industry leading model, offering the best terms during these times of great uncertainty. Please let us know if you have any questions and feel free to contact us by phone or email anytime.

Thank you,

A handwritten signature in black ink, appearing to read 'Gavin McClurg'.

Gavin McClurg
Owner and CEO



TRAVEL INSURANCE
COULDN'T BE
EASIER!

DON'T MISS OUT!

on our EXCLUSIVE zero risk Booking Incentive



Zero Risk + Cash Back + Rollover Benefits

Offshore Odysseys has developed an industry-leading zero-risk booking policy by teaming up with Global Rescue and IMG Signature Insurance as a Safe Travel Partner. Members and guests of Offshore Odysseys have the unique ability to insure their trip with the industry's most comprehensive **Cancel for Any Reason (CFAR) travel and trip insurance**.

To make the zero-risk policy even better, we will pay a rebate for approximately half of your CFAR insurance associated with your trip along with a guaranteed **rollover benefit** for any portion not paid by CFAR travel on future itineraries.

**WE STRONGLY RECOMMEND CANCEL FOR
ANY REASON (CFAR) TRIP INSURANCE!**

Traveling to the most amazing and remote reaches of the world.



The zero-risk policy is simple. Insure your trip with IMG Signature Plus Travel Insurance offered by Global Rescue and we will provide you with:



CASH BACK: Receive a \$250 rebate towards your annual fees once you purchase CFAR Insurance for any of our itineraries. Proof of purchase required.



ROLLOVER BENEFIT: Receive credit for any non-refundable portion of your trip not paid by the insurance company for a future season, without penalty. (Typically you will be reimbursed for 75% of your trip cost)

Contact us today for more information and to lock up your dates with 100% confidence. Click [HERE](#) to read more about Global Rescue and IMG Signature Plus Insurance. Our travel professionals are standing by and Global Rescue has a concierge service set up just for us.

MAKE SURE TO FILL IN THE FORM AS BELOW:

MENU

GLOBAL+rescue

HOME

GAVIN MCCLURG

TRAVEL INFORMATION

TRIP INFORMATION

CHECKOUT

CONFIRMATION

TRIP INFORMATION

Need Help? Call us at +1 617-459-4200

06/16/2020

*

06/25/2020

*

Africa

*

06/13/2020

?

*

☒ Add Cancel/Interrupt for Any Reason Coverage

?

TRAVELERS

?

Name	DOB	Trip Cost (USD)	Actions
Gavin McClurg	04/21/1972	<div>6900</div> <div>?</div> <div>*</div>	<div><input checked="" type="checkbox"/> Include in travel insurance</div>

?

*

Trip Cost is mandatory. Please enter a value.

SUMMARY

GET THIS!!!

FILL IN ANNUAL FEES HERE

+ADD TRAVELER

CANCELATION POLICY

LIMITED OPTIONS FOR OPTING OUT OF TRIP INSURANCE!

WHAT IF YOU *DON'T* WANT TO BUY TRIP INSURANCE?

The global pandemic crippled the adventure travel industry and we have been negatively impacted. It is more important now than ever before that we remain firm and follow our TERMS AND CANCELATION POLICY (refer to our member or charter contract). If we are staffed and operational but you decide not to take your trip, you will forfeit the full value of your annual fees and/or trips costs paid to Offshore Odysseys.

You never know when you might have a last-minute health problem, family emergency, or business obligation and can't travel. Your travel to Discovery might also be impacted by other forces outside of our control such as: a global pandemic, quarantines, natural disaster, border closures, flight cancellations, airline bankruptcies, travel accidents, political unrest, strikes, government travel bans (or warnings), or other issues. If you can't show up for your trip and don't want to buy trip insurance, there are only a few options:

- **Change dates within the same season for a handling fee of \$1,000** – based on availability. It is very important to understand that Offshore Odysseys will not offer any refunds and will not roll-over your trip to a future season for any reason.
- **Gift your trip to a non-profit organization and write it off on your taxes.**
- **Ask us to replace you with another member or client.** Offshore Odysseys makes no guarantee that we will be able to sell your space, and your refund will be 90% of whatever amount Offshore Odysseys can sell it for. For the avoidance of doubt the Operator makes **no representation that it can re-market the membership or charter fee** and further that a re-marketed membership is unlikely to equal the members annual fee or charter amount.



TERMS AND CANCELATION POLICY- Members

In the event the Member elects to cancel a scheduled trip in a particular Season, the Member must still pay their annual fees regardless of the reason. So long as the Operator is given no less than 90 days' notice the Operator shall exercise reasonable efforts to re-market the Members trip for that particular Membership Season and will remit to the Member 90% of any funds received for the re-marketed membership.

If, 60-days prior to the Member's postponed trip the Operator has not secured a replacement, the Operator will put the Member's cancelled trip into the reciprocal member to member open cabin program referenced in Article 2.1 of the Membership Program.

For the avoidance of doubt the Operator makes no representation that it can re-market the membership and further that a re-marketed membership is unlikely to equal the members annual fee.



LET'S EXPLORE!

